

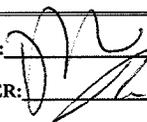
ABSTRACT:	OPENING DATE: MAY 14, 2013 at 11:00 a.m.
SOLICITATION NO: RFB 5869	SUPPLIES OR SERVICES: SECURITY GUARD SERVICES

OFFEROR / BIDDER	TOTAL PRICE
<i>U.S. Security Associates</i>	<i>9,824,651.²⁹</i>
<i>Universal Protection Services</i>	<i>11,265,554.⁹¹</i>
<i>Allied Barton</i>	<i>11,189,900.²⁹</i>

BIDS TO DEPARTMENT:
DATE: _____

DISTRIBUTION:
____FRONT DESK
____PCO/PS

DATE: 5/14/13

BID CLERK: 
BID OFFICER: 

Received _____

This abstract ONLY indicates the APPARENT low bidder. Conditions that may displace an apparent low bidder include, but are not limited to: math errors, conditioning of bid, mistake in bid, failing pre-award Survey, and the bid being non responsive.

BIDS RECEIVED

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – P&C 600 FORM**

COUNTY OF SAN DIEGO
SECTION A-P&C 600 FORM

This is not an order

Issued: April 4, 2013

MAIL OR DELIVER TO:

DEPARTMENT OF PURCHASING & CONTRACTING
COUNTY OF SAN DIEGO, RFB No. 5869
5560 OVERLAND AVENUE, SUITE 270
SAN DIEGO, CA 92123

KRISTEN HILL, PCO
KRISTEN.HILL@SDCOUNTY.CA.GOV

BID OPENING DATE: MAY 9, 2013

AWARD WILL BE MADE TO THE LOWEST RESPONSIVE,
RESPONSIBLE BIDDER BASED ON:

- ALL OR NONE
- EACH LOT
- TOTAL PRICE

**BIDS MUST BE RECEIVED AT THE ABOVE
ADDRESS PRIOR TO 11:00 A.M.
ON DATE OF BID OPENING.**

UNSPSC commodity code: 721000.0000

PLEASE STATE YOUR LOWEST PRICE
F.O.B. DESTINATION AND BRAND NAME
OR TRADE NAME IF APPLICABLE.
(Please use typewriter or black ink)
YOUR ENVELOPE MUST INCLUDE RFB NO.5869

DESCRIPTION

THE COUNTY OF SAN DIEGO (COUNTY), DEPARTMENT OF GENERAL SERVICES HAS A REQUIREMENT FOR SECURITY GUARD SERVICES IN ACCORDANCE WITH THE TERMS & CONDITIONS AND THE STATEMENT OF WORK REFLECTED HEREIN.

INITIAL CONTRACT TERM: JULY 1, 2013 - JUNE 30, 2014

1ST COUNTY OPTION: JULY 1, 2014 – JUNE 30, 2015

2ND COUNTY OPTION: JULY 1, 2015 - JUNE 30, 2016

3RD COUNTY OPTION: JULY 1, 2016 – JUNE 30, 2017

4TH COUNTY OPTION: JULY 1, 2017 - JUNE 30, 2018

PRICING SUBMITTED IS TO REMAIN FIRM FOR EACH YEAR IN THE TERM PERIOD IDENTIFIED ABOVE. BIDDERS ARE REQUIRED TO SUBMIT PRICING ON ALL ITEMS IN EACH GROUP FOR ALL YEARS, IN ORDER TO BE CONSIDERED RESPONSIVE. BIDDERS SUBMITTING MORE THAN ONE (1) UNIT PRICE OR RANGE OF UNIT PRICES PER ITEM WILL BE CONSIDERED NON-RESPONSIVE.

BIDDER ACKNOWLEDGES ADDENDUM NO. 1 2 3 4 5

SUBJECT TO ACCEPTANCE WITHIN **90** DAYS

PAYMENT TERMS NET **30** DAYS OR % DAY

NAME AND ADDRESS OF BIDDER

NAME AND TITLE OF PERSON AUTHORIZED

U.S. SECURITY ASSOCIATES, INC.
STREET, CITY, STATE, ZIP
8525 GIBBS DRIVE - SUITE 306
SANDIEGO, CA 92123
TELEPHONE: NUMBER *(888) 780.9550*
FAX TELEPHONE: *(714) 838.1823*
E-MAIL *HSTURM@USSECURITYASSOCIATES.COM*

TO SIGN OFFER:

Henry B Sturm *14 MAY 2013*
SIGNATURE OFFEROR DATE

PRINTED NAME: *HENRY B STURM*
PRINTED TITLE: *VICE PRESIDENT*

NOTIFICATION OF AWARD -
ACCEPTANCE AS TO ITEM(S) NUMBERED:

(THIS SECTION FOR COUNTY USE ONLY)

(VC No.)

COUNTY OF SAN DIEGO
By: _____ DATE: _____

JOHN M. PELLEGRINO, DIRECTOR
DEPT OF PURCHASING & CONTRACTING

TOTAL AMOUNT
P&C 600 Form

AWARD NO.

NAME AND TITLE OF CONTRACTING OFFICER

SUBMIT THIS COMPLETED FORM AS PAGE 1 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – REPRESENTATIONS AND CERTIFICATIONS

1. NOT-FOR-PROFIT ORGANIZATIONS

Attach proof of status and omit Paragraph 3.

2. INTERLOCKING DIRECTORATE

In accordance with Board of Supervisors Policy A-79, if Offeror is a non-profit as indicated in paragraph 1 above, Offeror is required to identify any related for-profit subcontractors in which an interlocking directorate, management or ownership relationship exists. By submission of this offer, Offeror certifies it will not enter into a subcontract relationship with a related for-profit entity if Offeror is a non-profit entity. If Offeror is a non-profit and will be subcontracting with a related for-profit entity, Offeror must list the entity(ies) on an attached separate sheet listing them all and the contract must be approved by the Board of Supervisors

3. BUSINESS REPRESENTATION

3.1. REPRESENTATION AS DISABLED VETERANS BUSINESS ENTERPRISE

"Disabled Veterans Business Enterprise" means a business which is at least fifty-one (51%) owned and operated by one or more veterans with a service related disability as certified by Equal Opportunity Management Office (EOMO), California Department of General Services, Office of Small Business and members of Joint Agencies Contracting Opportunities (JACO), (California Military and Veterans code, Article 6, section 999).

This Offeror represents as a part of this offer that the ownership, operation and control of the business are in accordance with the specific definition in 3.1. I am currently certified by:

Certifying Government Agency: _____

Certification #: _____

4. CERTIFICATE REGARDING DEBARMENT, SUSPENSION AND RELATED MATTERS

Offeror hereby certifies to the best of its knowledge that neither it nor any of its officers:

- 4.1. Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency; and
- 4.2. Have within a three (3) year period preceding this agreement been convicted of or had a civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; and
- 4.3. Are presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph 4.2 of this certification; and

4.4. Have within a three (3) year period preceding this agreement had one or more public transactions (Federal, State or local) terminated for cause or default.

4.5. Are presently the target or subject of any investigation, accusation or charges by any Federal, State or local law enforcement, licensing or certification body and if they are, the appropriate information is included in the proposal, as requested in the Submittal Requirements.

4.6. Contractor will report in writing to the County Department of Purchasing and Contracting within five business days of knowing or have any reason to know any change in status as certified in the preceding paragraphs 4.1 through 4.5, and that occur prior to award (in the case of bids) and contract execution (in the case of negotiated procurements).

4.7. Offeror and its proposed subcontractors, agents and consultants have not previously contracted with the County to perform work on this project (e.g. preparing components of the statement of work or plans and specifications for this project). If Offeror or any of its subcontractors, agents or consultants, have previously contracted with the County to perform work on this project, Offeror shall identify those previous agreement(s) and submit that list along with the proposal.

5. CERTIFICATE OF CURRENT COST OR PRICING

This is to certify that, to the best of my knowledge and belief, cost and/or pricing data submitted with this offer, or specifically identified by reference if actual submission of the data is impracticable, is/are accurate, complete, and current as of the date signed below.

6. CERTIFICATE OF INDEPENDENT PRICING

By submission of this offer, each Offeror certifies, and in the case of a joint offers, each party thereto certifies as to its own organization, that in relation to this procurement:

6.1. The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with other Offeror; with any competitor; or with any County employee(s) or consultant(s) involved in this or related procurements; and

6.2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the Offeror and will not knowingly be disclosed by the Offeror prior to opening, in the case of a bid, or prior to award, in the case of a proposal, directly or indirectly to any other Offeror or to any competitor; and

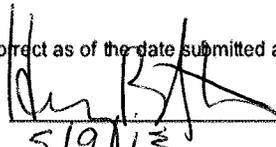
6.3. No attempt has been made or will be made by the Offeror to induce any other person or firm to submit or not to submit an offer for the purpose of restricting competition.

7. The Offeror understands that prior to receiving a contract award from the County, the Offeror must submit a completed IRS W-9 form to provide a Federal Tax ID number, or if not available, to provide a Social Security Number (SSN).

CERTIFICATION

The information furnished in Paragraphs 1 through 7 is certified to be factual and correct as of the date submitted and this certification is made under penalty of perjury under the laws of the State of California.

Name: HENRY B STURM

Signature: 

Title: V.P.

Date: 5/9/13

Company/Organization: U.S. SECURITY ASSOCIATES, INC

SUBMIT THIS COMPLETED FORM AS PAGE 2 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

INITIAL TERM: 7/1/2013 THRU 06/30/2014

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 15.39	\$ 1,273,245.48
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 22.32	\$ 34,305.84
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 20.26	\$ 464,075.56
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 29.38	\$ 15,571.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 22.80	\$ 47,424.00
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 33.06	\$ 4,363.92
7	74,160	HOUR	Armed Officer	\$ 22.80	\$ 94,848.00

INITIAL TERM TOTAL \$ 1,933,834.20
(Transfer total to Pricing Summary)

COUNTY OPTION 1: 7/1/2014 THRU 06/30/2015

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
6	82,732	HOUR	Basic Officer/Senior Officer	\$ 15.39	\$ 1,273,245.48
7	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 22.32	\$ 34,305.84
8	22,906	HOUR	Roving Officer (Supervisor)	\$ 20.26	\$ 464,075.56
9	530	HOUR	Roving Officer (Supervisor) - OT	\$ 29.38	\$ 15,571.40
10	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 22.80	\$ 47,424.00
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 33.06	\$ 4,363.92
7	74,160	HOUR	Armed Officer	\$ 22.80	\$ 94,848.00

COUNTY OPTION 1 TOTAL \$ 1,933,834.20
(Transfer total to Pricing Summary)

COMPANY NAME: U.S. SECURITY ASSOCIATES, INC

SUBMIT THIS COMPLETED FORM AS PAGE 3 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

COUNTY OPTION 2: 7/1/2015 THRU 06/30/2016

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 15.70	\$ 1,298,892.40
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 22.77	\$ 34,997.49
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 20.67	\$ 473,467.02
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 29.98	\$ 15,889.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 23.26	\$ 48,380.80
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 33.73	\$ 4,452.36
7	4,160	HOUR	Armed Officer	\$ 23.26	\$ 96,761.60

COUNTY OPTION 2 TOTAL \$ 1,972,510.89
(Transfer total to Pricing Summary)

COUNTY OPTION 3: 7/1/2016 THRU 06/30/2017

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
8	82,732	HOUR	Basic Officer/Senior Officer	\$ 15.70	\$ 1,298,892.40
9	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 22.77	\$ 34,997.49
10	22,906	HOUR	Roving Officer (Supervisor)	\$ 20.67	\$ 473,467.02
11	530	HOUR	Roving Officer (Supervisor) - OT	\$ 29.98	\$ 15,889.40
12	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 23.26	\$ 48,380.80
13	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 33.73	\$ 4,452.36
14	4,160	HOUR	Armed Officer	\$ 23.26	\$ 96,761.60

COUNTY OPTION 3 TOTAL \$ 1,972,510.89
(Transfer total to Pricing Summary)

COMPANY NAME: U.S. SECURITY ASSOCIATES, INC.

SUBMIT THIS COMPLETED FORM AS PAGE 4 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A

COUNTY OPTION 4: 7/1/2017 THRU 06/30/2018

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$16.02	\$ 1,325,366.64
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 23.23	\$ 35,704.51
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 21.09	\$ 483,087.54
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 30.58	\$ 16,207.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 23.73	\$ 49,358.40
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 34.73	\$ 4,542.12
7	4,160	HOUR	Armed Officer	\$ 23.73	\$ 98,716.80

COUNTY OPTION 4 TOTAL \$ 2,011,961.11
(Transfer total to Pricing Summary)

PRICING SUMMARY

INITIAL TERM TOTAL \$1,933,834.20

OPTION YEAR 1 TOTAL \$1,933,834.20

OPTION YEAR 2 TOTAL \$1,972,510.89

OPTION YEAR 3 TOTAL \$1,972,510.89

OPTION YEAR 4 TOTAL \$2,011,961.11

TOTAL ALL YEARS \$9,824,651.29
(Basis for Award)

NOTE: THE ESTIMATED QUANTITIES LISTED IN SECTION A – PRICING SCHEDULE ARE PROVIDED SOLELY FOR EVALUATION OF BIDS. THEY REPRESENT APPROXIMATE ANTICIPATED USE BASED ON HISTORICAL CONSUMPTION. IF THE COUNTY'S ACTUAL REQUIREMENTS DO NOT RESULT IN ORDERS IN THE QUANTITIES DESCRIBED AS "ESTIMATED" IN THE SCHEDULE, THAT FACT SHALL NOT CONSTITUTE THE BASIS FOR PRICE ADJUSTMENT.

COMPANY NAME: U.S. SECURITY ASSOCIATES INC.
SUBMIT THIS COMPLETED FORM AS PAGE 5 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – DESIGNATION OF SUBCONTRACTORS

DESIGNATION OF SUBCONTRACTORS

Set forth below is the full name and the location of the place of business of each Subcontractor whom the Bidder proposes to subcontract portions of the work.

The Business Name, Address, and the Portion of the work that will be done by each subcontractor are required at the time of bid submittal. The remainder of the information shall be submitted by all bidders within two business days of bid opening by e-mail to the Procurement Contracting Officer listed as contact for this RFB.

IF NO SUBCONTRACTORS ARE TO BE EMPLOYED ON THE PROJECT, ENTER THE WORD "NONE".

PORTION OF WORK TO BE
SUBCONTRACTED

SUBCONTRACTOR

Item No.	Description of Work	% of total Contract	Business name & address
1	SECURITY GUARD SERVICES	5	ABLE PATROL GUARD 4616 MISSION GATE SAN DIEGO, CA 92120
!		!	
!		!	
!		!	
!		!	
!		!	
!		!	
!		!	
!		!	

Total % SUBCONTRACTED 5

COMPANY NAME: U.S. SECURITY ASSOCIATES, INC

SUBMIT THIS COMPLETED FORM AS PAGE 14 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – BIDDER/OFFEROR DVBE INFORMATION

COUNTY OF SAN DIEGO
 BIDDER/OFFEROR DVBE INFORMATION
 (DUE WITHIN TWO (2) DAYS OF BID SUBMITTAL)

DATE: 14 MAY 2013 Bid/Offer No.: 5869
 PROJECT TITLE: SECURITY GUARD SERVICES Project/Activity No.: _____
 BIDDER/OFFEROR: U.S. SECURITY ASSOCIATES INC
 BIDDER/OFFEROR REPRESENTATIVE: HENRY B. STURM

ITEM NO.	DESCRIPTION OF WORK, SERVICE OR MATERIAL	NAME OF CERTIFIED DVBE (PRIME, SUBCONTRACTOR, VENDOR) TO BE USED INCLUDING ADDRESS, TELEPHONE AND CERTIFICATION NUMBER.	DOLLAR AMOUNT TO BE PAID THIS DVBE
1	SECURITY SERVICES	ABLE PATROL & GUARD 4616 MISSION GORGE PLACE SAN DIEGO, CA 92120 (619) 229-6100	\$ 480,100.00
TOTAL DOLLARS TO CERTIFIED DVBE (PRIME/SUBCONTRACTOR VENDOR)			\$ 480,100.00

COMPUTATION OF UTILIZATION AND COMPARISON WITH THE GOAL

CALCULATION		GOAL
Disabled Veterans	$\frac{\text{Total Amount to DVBE}}{\text{Total Bid/Offer}} \times 100 = \text{Percent of Utilization}$	3% *See DVBE information sections for further information.
	_____ x 100 = _____ %	

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – DVBE “GOOD FAITH EFFORT” PACKAGE

COUNTY OF SAN DIEGO
(DVBE) “GOOD FAITH EFFORT” PACKAGE
(Due within two (2) days of bid submittal)

The DVBE Cover Sheet is to be attached for the required certified DVBE documentation of “Good Faith Effort” estimated by the County to be between \$500,000 and \$1 million and must be submitted within two business days of bid submittal.

Date: 9 May 2013 Bid/Offer No.: 5869
Project Title: SECURITY GUARD SER Project/Activity No. : _____
Bidder/Offeror: U.S. SECURITY ASSOCIATES, INC
Bidder/Offeror Representative: [Signature]

Please check off the following to insure you have included them in your documentation:

- Documentation of “Good Faith Effort”
- Attachment of Any Additional Supporting Documentation

**COUNTY OF SAN DIEGO
DOCUMENTATION OF GOOD FAITH EFFORT**

A. List potential DVBEs that the bidder/offeror solicited for participation in this contract along with dates.

Certified DVBE Firm Name & Certification No.	Date & Method of Contact (Mail, Fax, Telephone, etc.)	Responded (Yes/No)
1. ABLE PATROL + GUARD	TELEPHONE	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2.		<input type="checkbox"/> Yes <input type="checkbox"/> No
3.		<input type="checkbox"/> Yes <input type="checkbox"/> No
4.		<input type="checkbox"/> Yes <input type="checkbox"/> No
5.		<input type="checkbox"/> Yes <input type="checkbox"/> No
6.		<input type="checkbox"/> Yes <input type="checkbox"/> No
7.		<input type="checkbox"/> Yes <input type="checkbox"/> No
8.		<input type="checkbox"/> Yes <input type="checkbox"/> No
9.		<input type="checkbox"/> Yes <input type="checkbox"/> No
10.		<input type="checkbox"/> Yes <input type="checkbox"/> No
11.		<input type="checkbox"/> Yes <input type="checkbox"/> No
12.		<input type="checkbox"/> Yes <input type="checkbox"/> No
13.		<input type="checkbox"/> Yes <input type="checkbox"/> No
14.		<input type="checkbox"/> Yes <input type="checkbox"/> No
15.		<input type="checkbox"/> Yes <input type="checkbox"/> No

B. DVBE Solicitations

Solicitation Sample:

Bidder/Offeror must attach a sample of the solicitation sent to certified DVBE firms. If phone contact was made, document conversation: date, time, contact person, and business opportunities discussed.

**COUNTY OF SAN DIEGO
DOCUMENTATION OF GOOD FAITH EFFORT**

Identification of (1) all DVBEs who submitted bids or quotations prime contractor bid submittal (2) nature of work, supplies or services offered which are not accepted, (3) dollar amounts of the DVBEs bids/offers not accepted, (4) subcontractors and/or suppliers who will be used instead of the DVBEs, (5) dollar amounts of these subcontractors and/or suppliers' bids/offers, and (6) the reason for the bidder/offeree not accepting the DVBE's bid/offer. Use additional sheets if necessary.

Name of DVBE (1)	Nature of Work (2)	DVBE Bids/Offer(\$) (3)	Subcontractor/Supplier to be used (4)	Bid/Offer Amount Accepted (5)	Reason Not Accepted (6)
ABLE PATROL	SEC SERVICES	\$490,100.00	ABLE PATROL + GUARD	490,100.00	ACCEPTED

NEXT BID



Presented to:

**County of San Diego
General Services
RFB 5869**

May 9, 2013



**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – P&C 600 FORM**

COUNTY OF SAN DIEGO
SECTION A-P&C 600 FORM

This is not an order

Issued: April 4, 2013

MAIL OR DELIVER TO:

DEPARTMENT OF PURCHASING & CONTRACTING
COUNTY OF SAN DIEGO, RFB No. 5869
5560 OVERLAND AVENUE, SUITE 270
SAN DIEGO, CA 92123

KRISTEN HILL, PCO
KRISTEN.HILL@SDCOUNTY.CA.GOV

BID OPENING DATE: MAY 9, 2013

AWARD WILL BE MADE TO THE LOWEST RESPONSIVE,
RESPONSIBLE BIDDER BASED ON:

- ALL OR NONE
 EACH LOT
 TOTAL PRICE

**BIDS MUST BE RECEIVED AT THE ABOVE
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ON DATE OF BID OPENING.**

UNSPSC commodity code: 721000.0000

PLEASE STATE YOUR LOWEST PRICE
F.O.B. DESTINATION AND BRAND NAME
OR TRADE NAME IF APPLICABLE.
(Please use typewriter or black ink)
YOUR ENVELOPE MUST INCLUDE RFB NO.5869

DESCRIPTION

THE COUNTY OF SAN DIEGO (COUNTY), DEPARTMENT OF GENERAL SERVICES HAS A REQUIREMENT FOR SECURITY GUARD SERVICES IN ACCORDANCE WITH THE TERMS & CONDITIONS AND THE STATEMENT OF WORK REFLECTED HEREIN.

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BIDDER ACKNOWLEDGES ADDENDUM NO. 1 2 3 4 5

SUBJECT TO ACCEPTANCE WITHIN **90** DAYS

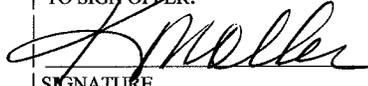
PAYMENT TERMS NET **30** DAYS OR % DAY

NAME AND ADDRESS OF BIDDER
Universal Protection Service

NAME AND TITLE OF PERSON AUTHORIZED

STREET, CITY, STATE, ZIP
1260 Morena Blvd. #200
San Diego, Ca 92110

TO SIGN OFFER:

 May 8, 2013

TELEPHONE: NUMBER (619) 275-7000

SIGNATURE OFFEROR DATE

FAX TELEPHONE: (619) 275-7035

PRINTED NAME: Ken Moller

E-MAIL ken.moller@universalpro.com

PRINTED TITLE: Regional Vice-President

NOTIFICATION OF AWARD -

(THIS SECTION FOR COUNTY USE ONLY)

ACCEPTANCE AS TO ITEM(S) NUMBERED:

COUNTY OF SAN DIEGO

(VC No.)

BY: _____ DATE: _____

JOHN M. PELLEGRINO, DIRECTOR

DEPT OF PURCHASING & CONTRACTING

TOTAL AMOUNT
P&C 600 Form

AWARD NO.

NAME AND TITLE OF CONTRACTING OFFICER

SUBMIT THIS COMPLETED FORM AS PAGE 1 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – REPRESENTATIONS AND CERTIFICATIONS

1. **NOT-FOR-PROFIT ORGANIZATIONS**
Attach proof of status and omit Paragraph 3.

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3. **BUSINESS REPRESENTATION**

3.1. **REPRESENTATION AS DISABLED VETERANS BUSINESS ENTERPRISE**

"Disabled Veterans Business Enterprise" means a business which is at least fifty-one (51%) owned and operated by one or more veterans with a service related disability as certified by Equal Opportunity Management Office (EOMO), California Department of General Services, Office of Small Business and members of Joint Agencies Contracting Opportunities (JACO), (California Military and Veterans code, Article 6, section 999).

This Offeror represents as a part of this offer that the ownership, operation and control of the business are in accordance with the specific definition in 3.1. I am currently certified by: Will use DVBE sub-contractor

Certifying Government Agency: See DVBE Information pages 6.

Certification #: _____

4. **CERTIFICATE REGARDING DEBARMENT, SUSPENSION AND RELATED MATTERS**

Offeror hereby certifies to the best of its knowledge that neither it nor any of its officers:

- 4.1. Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency; and
- 4.2. Have within a three (3) year period preceding this agreement been convicted of or had a civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; and
- 4.3. Are presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph 4.2 of this certification; and

4.4. Have within a three (3) year period preceding this agreement had one or more public transactions (Federal, State or local) terminated for cause or default.

4.5. Are presently the target or subject of any investigation, accusation or charges by any Federal, State or local law enforcement, licensing or certification body and if they are, the appropriate information is included in the proposal, as requested in the Submittal Requirements.

4.6. Contractor will report in writing to the County Department of Purchasing and Contracting within five business days of knowing or have any reason to know any change in status as certified in the preceding paragraphs 4.1 through 4.5, and that occur prior to award (in the case of bids) and contract execution (in the case of negotiated procurements).

4.7. Offeror and its proposed subcontractors, agents and consultants have not previously contracted with the County to perform work on this project (e.g. preparing components of the statement of work or plans and specifications for this project). If Offeror or any of its subcontractors, agents or consultants, have previously contracted with the County to perform work on this project, Offeror shall identify those previous agreement(s) and submit that list along with the proposal.

5. **CERTIFICATE OF CURRENT COST OR PRICING**

This is to certify that, to the best of my knowledge and belief, cost and/or pricing data submitted with this offer, or specifically identified by reference if actual submission of the data is impracticable, is/are accurate, complete, and current as of the date signed below.

6. **CERTIFICATE OF INDEPENDENT PRICING**

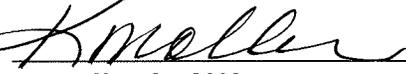
By submission of this offer, each Offeror certifies, and in the case of a joint offers, each party thereto certifies as to its own organization, that in relation to this procurement:

- 6.1. The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with other Offeror; with any competitor; or with any County employee(s) or consultant(s) involved in this or related procurements; and
 - 6.2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the Offeror and will not knowingly be disclosed by the Offeror prior to opening, in the case of a bid, or prior to award, in the case of a proposal, directly or indirectly to any other Offeror or to any competitor; and
 - 6.3. No attempt has been made or will be made by the Offeror to induce any other person or firm to submit or not to submit an offer for the purpose of restricting competition.
7. The Offeror understands that prior to receiving a contract award from the County, the Offeror must submit a completed IRS W-9 form to provide a Federal Tax ID number, or if not available, to provide a Social Security Number (SSN).

CERTIFICATION

The information furnished in Paragraphs 1 through 7 is certified to be factual and correct as of the date submitted and this certification is made under penalty of perjury under the laws of the State of California.

Name: Ken Moller

Signature: 

Title: Regional Vice-President

Date: May 8, 2013

Company/Organization: Universal Protection Service

SUBMIT THIS COMPLETED FORM AS PAGE 2 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE

INSERT YOUR PRINTED PRICING WORKSHEETS AFTER THIS PAGE.

****PRICING SCHEDULE ATTACHED ON BUYNET IN AN EXCEL FORMAT****

Enter unit prices to 2 decimal points, for each line item in Initial Term Period, 1st Option Period, 2nd Option Period, 3rd Option Period and 4th Option Period for all items on the appropriate tab.

The worksheets have built-in formulas that will calculate the extended prices for each line item and each term period. The aggregate total for each term period will be automatically transferred to the Grand Total (Extended Price) where the total will be calculated.

The Total Price per each lot is the basis of award.

The worksheets are locked/protected. The format and the contents of the worksheets should not be tampered with or altered in any way

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

INITIAL TERM: 7/1/2013 THRU 06/30/2014

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 16.71	\$ 1,382,425.72
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 24.00	\$ 36,888.00
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 24.35	\$ 557,731.10
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 34.15	\$ 18,099.50
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 24.35	\$ 50,648.00
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 34.15	\$ 4,507.80
7	4,160	HOUR	Armed Officer	\$ 24.35	\$ 101,296.00

INITIAL TERM TOTAL \$ 2,151,652.12
(Transfer total to Pricing Summary)

COUNTY OPTION 1: 7/1/2014 THRU 06/30/2015

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 17.30	\$ 1,431,263.60
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 24.77	\$ 38,071.49
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 24.60	\$ 563,487.60
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 34.38	\$ 18,221.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 24.60	\$ 51,168.00
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 34.38	\$ 4,538.16
7	4,160	HOUR	Armed Officer	\$ 24.60	\$ 102,336.00

COUNTY OPTION 1 TOTAL \$ 2,209,086.25
(Transfer total to Pricing Summary)

COMPANY NAME: Universal Protection Service
SUBMIT THIS COMPLETED FORM AS PAGE 3 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

COUNTY OPTION 2: 7/1/2015 THRU 06/30/2016

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 17.97	\$ 1,471,802.28
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 25.43	\$ 39,085.91
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 24.74	\$ 566,694.44
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 34.51	\$ 18,290.30
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 24.74	\$ 51,459.20
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 34.51	\$ 4,555.32
7	4,160	HOUR	Armed Officer	\$ 24.74	\$ 102,918.40

COUNTY OPTION 2 TOTAL \$ 2,254,805.85
(Transfer total to Pricing Summary)

COUNTY OPTION 3: 7/1/2016 THRU 06/30/2017

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 18.23	\$ 1,508,204.36
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 26.05	\$ 40,038.85
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 25.18	\$ 576,773.08
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 35.38	\$ 18,751.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 25.18	\$ 52,374.40
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 35.38	\$ 4,670.16
7	4,160	HOUR	Armed Officer	\$ 25.18	\$ 104,748.80

COUNTY OPTION 3 TOTAL \$ 2,305,561.05
(Transfer total to Pricing Summary)

COMPANY NAME: Universal Protection Service
SUBMIT THIS COMPLETED FORM AS PAGE 4 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

COUNTY OPTION 4: 7/1/2017 THRU 06/30/2018

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 18.57	\$ 1,536,333.24
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 26.56	\$ 40,822.72
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 25.52	\$ 584,561.12
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 35.48	\$ 18,804.40
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 25.52	\$ 53,081.60
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 35.48	\$ 4,683.36
7	4,160	HOUR	Armed Officer	\$ 25.52	\$ 106,163.20
COUNTY OPTION 4 TOTAL					\$ 2,344,449.64
<i>(Transfer total to Pricing Summary)</i>					

PRICING SUMMARY

INITIAL TERM TOTAL	<u>\$2,151,652.12</u>
OPTION YEAR 1 TOTAL	<u>\$2,209,086.25</u>
OPTION YEAR 2 TOTAL	<u>\$2,254,805.85</u>
OPTION YEAR 3 TOTAL	<u>\$2,305,561.05</u>
OPTION YEAR 4 TOTAL	<u>\$2,344,449.64</u>
TOTAL ALL YEARS	<u>\$11,265,554.91</u> <i>(Basis for Award)</i>

NOTE: THE ESTIMATED QUANTITIES LISTED IN SECTION A – PRICING SCHEDULE ARE PROVIDED SOLELY FOR EVALUATION OF BIDS. THEY REPRESENT APPROXIMATE ANTICIPATED USE BASED ON HISTORICAL CONSUMPTION. IF THE COUNTY'S ACTUAL REQUIREMENTS DO NOT RESULT IN ORDERS IN THE QUANTITIES DESCRIBED AS "ESTIMATED" IN THE SCHEDULE, THAT FACT SHALL NOT CONSTITUTE THE BASIS FOR PRICE ADJUSTMENT.

COMPANY NAME: Universal Protection Service
SUBMIT THIS COMPLETED FORM AS PAGE 5 OF THE BID

*Note to pricing: Universal Protection Service has included in our proposal anticipated future cost increases associated with the Affordable Care Act (ACA). However, it is still unclear what the actual cost increases may be. As such, should the actual increases exceed what Universal has included in our proposal, we respectfully reserve the right to negotiate our pricing with the County of San Diego General Services Department as necessary to compensate for any amount that exceeds our cost assumptions related to ACA.

COUNTY OF SAN DIEGO
DOCUMENTATION OF GOOD FAITH EFFORT

A. List potential DVBEs that the bidder/offeror solicited for participation in this contract along with dates.

Certified DVBE Firm Name & Certification No.	Date & Method of Contact (Mail, Fax, Telephone, etc.)	Responded (Yes/No)
1. Able Patrol and Guard CA DGS DVBE # 7673	April 15, 2013 Telephone	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2.		<input type="checkbox"/> Yes <input type="checkbox"/> No
3.		<input type="checkbox"/> Yes <input type="checkbox"/> No
4.		<input type="checkbox"/> Yes <input type="checkbox"/> No
5.		<input type="checkbox"/> Yes <input type="checkbox"/> No
6.		<input type="checkbox"/> Yes <input type="checkbox"/> No
7.		<input type="checkbox"/> Yes <input type="checkbox"/> No
8.		<input type="checkbox"/> Yes <input type="checkbox"/> No
9.		<input type="checkbox"/> Yes <input type="checkbox"/> No
10.		<input type="checkbox"/> Yes <input type="checkbox"/> No
11.		<input type="checkbox"/> Yes <input type="checkbox"/> No
12.		<input type="checkbox"/> Yes <input type="checkbox"/> No
13.		<input type="checkbox"/> Yes <input type="checkbox"/> No
14.		<input type="checkbox"/> Yes <input type="checkbox"/> No
15.		<input type="checkbox"/> Yes <input type="checkbox"/> No

B. DVBE Solicitations

Solicitation Sample:

Bidder/Offeror must attach a sample of the solicitation sent to certified DVBE firms. If phone contact was made, document conversation: date, time, contact person, and business opportunities discussed.

Contacted by George Grower - Owner of Able Patrol and Guard via telephone on April 15, 2013 to discuss County of SD bid. We met on Thursday April 18, 2013 at 2 pm and Able Patrol agreed to subcontract with Universal Protection for 3% of the County contract should we be awarded the contract.

NEXT BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – P&C 600 FORM**

COUNTY OF SAN DIEGO
SECTION A-P&C 600 FORM

This is not an order

Issued: April 4, 2013

MAIL OR DELIVER TO:

DEPARTMENT OF PURCHASING & CONTRACTING
COUNTY OF SAN DIEGO, RFB No. 5869
5560 OVERLAND AVENUE, SUITE 270
SAN DIEGO, CA 92123

KRISTEN HILL, PCO
KRISTEN.HILL@SDCOUNTY.CA.GOV

BID OPENING DATE: MAY 9, 2013

AWARD WILL BE MADE TO THE LOWEST RESPONSIVE,
RESPONSIBLE BIDDER BASED ON:

- ALL OR NONE
- EACH LOT
- TOTAL PRICE

**BIDS MUST BE RECEIVED AT THE ABOVE
ADDRESS PRIOR TO 11:00 A.M.
ON DATE OF BID OPENING.**

UNSPSC commodity code: **721000.0000**

PLEASE STATE YOUR LOWEST PRICE
F.O.B. DESTINATION AND BRAND NAME
OR TRADE NAME IF APPLICABLE.
(Please use typewriter or black ink)
YOUR ENVELOPE MUST INCLUDE RFB NO.5869

DESCRIPTION

THE COUNTY OF SAN DIEGO (COUNTY), DEPARTMENT OF GENERAL SERVICES HAS A REQUIREMENT FOR SECURITY GUARD SERVICES IN ACCORDANCE WITH THE TERMS & CONDITIONS AND THE STATEMENT OF WORK REFLECTED HEREIN.

INITIAL CONTRACT TERM: JULY 1, 2013 - JUNE 30, 2014

1ST COUNTY OPTION: JULY 1, 2014 – JUNE 30, 2015

2ND COUNTY OPTION: JULY 1, 2015 - JUNE 30, 2016

3RD COUNTY OPTION: JULY 1, 2016 – JUNE 30, 2017

4TH COUNTY OPTION: JULY 1, 2017 - JUNE 30, 2018

PRICING SUBMITTED IS TO REMAIN FIRM FOR EACH YEAR IN THE TERM PERIOD IDENTIFIED ABOVE. BIDDERS ARE REQUIRED TO SUBMIT PRICING ON ALL ITEMS IN EACH GROUP FOR ALL YEARS, IN ORDER TO BE CONSIDERED RESPONSIVE. BIDDERS SUBMITTING MORE THAN ONE (1) UNIT PRICE OR RANGE OF UNIT PRICES PER ITEM WILL BE CONSIDERED NON-RESPONSIVE.

BIDDER ACKNOWLEDGES ADDENDUM NO. 1 2 3 4 5

SUBJECT TO ACCEPTANCE WITHIN 90 DAYS

PAYMENT TERMS NET 30 DAYS OR % DAY

NAME AND ADDRESS OF BIDDER

NAME AND TITLE OF PERSON AUTHORIZED

ALLIED BARTON SECURITY SERVICES, LP

TO SIGN OFFER:

STREET, CITY, STATE, ZIP **9370 SKY PARK CT,
SUITE 150
SAN DIEGO, CA 92123**

 **5/7/13**
SIGNATURE OFFEROR DATE

TELEPHONE: NUMBER **(619) 787-7597**

FAX TELEPHONE: **(619) 874-1895**

PRINTED NAME: **Michael E. Smith**

E-MAIL **SCOTT.WADE@ALLIEDBARTON.COM**

PRINTED TITLE: **VP/CM**

NOTIFICATION OF AWARD -

(THIS SECTION FOR COUNTY USE ONLY)

ACCEPTANCE AS TO ITEM(S) NUMBERED:

COUNTY OF SAN DIEGO

(VC No.)

BY: _____ DATE: _____

JOHN M. PELLEGRINO, DIRECTOR

DEPT OF PURCHASING & CONTRACTING

TOTAL AMOUNT
P&C 600 Form

AWARD No.

NAME AND TITLE OF CONTRACTING OFFICER

SUBMIT THIS COMPLETED FORM AS PAGE 1 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – REPRESENTATIONS AND CERTIFICATIONS

1. NOT-FOR-PROFIT ORGANIZATIONS

Attach proof of status and omit Paragraph 3.

2. INTERLOCKING DIRECTORATE

In accordance with Board of Supervisors Policy A-79, if Offeror is a non-profit as indicated in paragraph 1 above, Offeror is required to identify any related for-profit subcontractors in which an interlocking directorate, management or ownership relationship exists. By submission of this offer, Offeror certifies it will not enter into a subcontract relationship with a related for-profit entity if Offeror is a non-profit entity. If Offeror is a non-profit and will be subcontracting with a related for-profit entity, Offeror must list the entity(ies) on an attached separate sheet listing them all and the contract must be approved by the Board of Supervisors

3. BUSINESS REPRESENTATION

3.1. REPRESENTATION AS DISABLED VETERANS BUSINESS ENTERPRISE

"Disabled Veterans Business Enterprise" means a business which is at least fifty-one (51%) owned and operated by one or more veterans with a service related disability as certified by Equal Opportunity Management Office (EOMO), California Department of General Services, Office of Small Business and members of Joint Agencies Contracting Opportunities (JACO), (California Military and Veterans code, Article 6, section 999).

This Offeror represents as a part of this offer that the ownership, operation and control of the business are in accordance with the specific definition in 3.1. I am currently certified by:

Certifying Government Agency: _____

Certification #: _____

4. CERTIFICATE REGARDING DEBARMENT, SUSPENSION AND RELATED MATTERS

Offeror hereby certifies to the best of its knowledge that neither it nor any of its officers:

- 4.1. Are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency; and
- 4.2. Have within a three (3) year period preceding this agreement been convicted of or had a civil judgment rendered against them for commission of fraud or criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property; and
- 4.3. Are presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with the commission of any of the offenses enumerated in paragraph 4.2 of this certification; and

4.4. Have within a three (3) year period preceding this agreement had one or more public transactions (Federal, State or local) terminated for cause or default.

4.5. Are presently the target or subject of any investigation, accusation or charges by any Federal, State or local law enforcement, licensing or certification body and if they are, the appropriate information is included in the proposal, as requested in the Submittal Requirements.

4.6. Contractor will report in writing to the County Department of Purchasing and Contracting within five business days of knowing or have any reason to know any change in status as certified in the preceding paragraphs 4.1 through 4.5, and that occur prior to award (in the case of bids) and contract execution (in the case of negotiated procurements).

4.7. Offeror and its proposed subcontractors, agents and consultants have not previously contracted with the County to perform work on this project (e.g. preparing components of the statement of work or plans and specifications for this project). If Offeror or any of its subcontractors, agents or consultants, have previously contracted with the County to perform work on this project, Offeror shall identify those previous agreement(s) and submit that list along with the proposal.

5. CERTIFICATE OF CURRENT COST OR PRICING

This is to certify that, to the best of my knowledge and belief, cost and/or pricing data submitted with this offer, or specifically identified by reference if actual submission of the data is impracticable, is/are accurate, complete, and current as of the date signed below.

6. CERTIFICATE OF INDEPENDENT PRICING

By submission of this offer, each Offeror certifies, and in the case of a joint offers, each party thereto certifies as to its own organization, that in relation to this procurement:

6.1. The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with other Offeror; with any competitor; or with any County employee(s) or consultant(s) involved in this or related procurements; and

6.2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the Offeror and will not knowingly be disclosed by the Offeror prior to opening, in the case of a bid, or prior to award, in the case of a proposal, directly or indirectly to any other Offeror or to any competitor; and

6.3. No attempt has been made or will be made by the Offeror to induce any other person or firm to submit or not to submit an offer for the purpose of restricting competition.

7. The Offeror understands that prior to receiving a contract award from the County, the Offeror must submit a completed IRS W-9 form to provide a Federal Tax ID number, or if not available, to provide a Social Security Number (SSN).

CERTIFICATION

The information furnished in Paragraphs 1 through 7 is certified to be factual and correct as of the date submitted and this certification is made under penalty of perjury under the laws of the State of California.

Name: Michael P. Smith

Signature: [Signature]

Title: VP/COO

Date: 5/7/13

Company/Organization: Allied Barton Security Services

SUBMIT THIS COMPLETED FORM AS PAGE 2 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

INITIAL TERM: 7/1/2013 THRU 06/30/2014

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ <u>16.98</u>	\$ <u>1,404,789.36</u>
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ <u>23.09</u>	\$ <u>35,489.33</u>
3	22,906	HOUR	Roving Officer (Supervisor)	\$ <u>22.95</u>	\$ <u>525,692.70</u>
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ <u>31.79</u>	\$ <u>16,848.70</u>
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ <u>22.95</u>	\$ <u>47,736.00</u>
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ <u>31.79</u>	\$ <u>4,196.28</u>
7	4,160	HOUR	Armed Officer	\$ <u>23.16</u>	\$ <u>96,345.60</u>

INITIAL TERM TOTAL \$ 2,131,097.97
(Transfer total to Pricing Summary)

COUNTY OPTION 1: 7/1/2014 THRU 06/30/2015

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ <u>17.28</u>	\$ <u>1,429,608.96</u>
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ <u>23.39</u>	\$ <u>35,950.43</u>
3	22,906	HOUR	Roving Officer (Supervisor)	\$ <u>23.25</u>	\$ <u>532,564.50</u>
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ <u>32.09</u>	\$ <u>17,007.70</u>
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ <u>23.25</u>	\$ <u>48,360.00</u>
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ <u>32.09</u>	\$ <u>4,235.88</u>
7	4,160	HOUR	Armed Officer	\$ <u>23.46</u>	\$ <u>97,593.60</u>

COUNTY OPTION 1 TOTAL \$ 2,165,321.07
(Transfer total to Pricing Summary)

COMPANY NAME: AlliedBarton Security Services LP
SUBMIT THIS COMPLETED FORM AS PAGE 3 OF THE BID

**REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A**

COUNTY OPTION 2: 7/1/2015 THRU 06/30/2016

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ <u>17.80</u>	\$ <u>1,472,629.60</u>
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ <u>24.09</u>	\$ <u>37,026.30</u>
3	22,906	HOUR	Roving Officer (Supervisor)	\$ <u>23.95</u>	\$ <u>548,598.70</u>
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ <u>33.05</u>	\$ <u>17,516.50</u>
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ <u>23.95</u>	\$ <u>49,816.00</u>
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ <u>33.05</u>	\$ <u>4,362.60</u>
7	4,160	HOUR	Armed Officer	\$ <u>24.16</u>	\$ <u>100,505.60</u>

COUNTY OPTION 2 TOTAL \$ 2,230,455.33
(Transfer total to Pricing Summary)

COUNTY OPTION 3: 7/1/2016 THRU 06/30/2017

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ <u>18.33</u>	\$ <u>1,516,477.56</u>
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ <u>24.81</u>	\$ <u>38,132.97</u>
3	22,906	HOUR	Roving Officer (Supervisor)	\$ <u>24.67</u>	\$ <u>565,091.02</u>
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ <u>34.04</u>	\$ <u>18,041.20</u>
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ <u>24.67</u>	\$ <u>51,313.60</u>
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ <u>34.04</u>	\$ <u>4,493.28</u>
7	4,160	HOUR	Armed Officer	\$ <u>24.88</u>	\$ <u>103,500.80</u>

COUNTY OPTION 3 TOTAL \$ 2,297,050.43
(Transfer total to Pricing Summary)

COMPANY NAME: AlliedBarton Security Services LP
SUBMIT THIS COMPLETED FORM AS PAGE 4 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – PRICING SCHEDULE A

COUNTY OPTION 4: 7/1/2017 THRU 06/30/2018

<u>ITEM</u>	<u>EST. QTY.</u>	<u>UNIT</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>EXT. PRICE</u>
1	82,732	HOUR	Basic Officer/Senior Officer	\$ 18.88	\$ 1,561,980.16
2	1537	HOUR	Basic Officer/Senior Officer - OT	\$ 25.55	\$ 39,270.35
3	22,906	HOUR	Roving Officer (Supervisor)	\$ 25.41	\$ 582,041.46
4	530	HOUR	Roving Officer (Supervisor) - OT	\$ 35.06	\$ 18,581.80
5	2,080	HOUR	Non-Roving Officer (Supervisor)	\$ 25.41	\$ 52,852.80
6	132	HOUR	Non-Roving Officer (Supervisor) - OT	\$ 35.06	\$ 4,627.92
7	4,160	HOUR	Armed Officer	\$ 25.63	\$ 106,620.80

COUNTY OPTION 4 TOTAL \$ 2,365,975.29
(Transfer total to Pricing Summary)

PRICING SUMMARY

INITIAL TERM TOTAL	\$2,131,097.97
OPTION YEAR 1 TOTAL	<u>\$2,165,321.07</u>
OPTION YEAR 2 TOTAL	<u>\$2,230,455.33</u>
OPTION YEAR 3 TOTAL	<u>\$2,297,050.43</u>
OPTION YEAR 4 TOTAL	<u>\$2,365,975.29</u>
TOTAL ALL YEARS	<u>11,189,900.09</u> <i>(Basis for Award)</i>

NOTE: THE ESTIMATED QUANTITIES LISTED IN SECTION A – PRICING SCHEDULE ARE PROVIDED SOLELY FOR EVALUATION OF BIDS. THEY REPRESENT APPROXIMATE ANTICIPATED USE BASED ON HISTORICAL CONSUMPTION. IF THE COUNTY'S ACTUAL REQUIREMENTS DO NOT RESULT IN ORDERS IN THE QUANTITIES DESCRIBED AS "ESTIMATED" IN THE SCHEDULE, THAT FACT SHALL NOT CONSTITUTE THE BASIS FOR PRICE ADJUSTMENT.

COMPANY NAME: AlliedBarton Security Services LP
SUBMIT THIS COMPLETED FORM AS PAGE 5 OF THE BID

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – BIDDER/OFFEROR DVBE INFORMATION

COUNTY OF SAN DIEGO
 BIDDER/OFFEROR DVBE INFORMATION
 (DUE WITHIN TWO (2) DAYS OF BID SUBMITTAL)

DATE: 5/9/13 Bid/Offer No.: RFB 5869
 PROJECT TITLE: SECURITY GUARD SERVICES Project/Activity No.: _____
 BIDDER/OFFEROR: ALLIED BARTON SECURITY SERVICES
 BIDDER/OFFEROR REPRESENTATIVE: SCOTT WADE

ITEM NO.	DESCRIPTION OF WORK, SERVICE OR MATERIAL	NAME OF CERTIFIED DVBE (PRIME, SUBCONTRACTOR, VENDOR) TO BE USED INCLUDING ADDRESS, TELEPHONE AND CERTIFICATION NUMBER.	DOLLAR AMOUNT TO BE PAID THIS DVBE
	SECURITY OFFICER SERVICES	LOCATOR SERVICES BBA / ABLE PATROL & GUARD 4616 MISSION GORGE PLACE SAN DIEGO, CA 92120	* \$63,932 / ANNUALLY *
TOTAL DOLLARS TO CERTIFIED DVBE (PRIME, SUBCONTRACTOR VENDOR)			* \$63,932 / ANNUALLY *

COMPUTATION OF UTILIZATION AND COMPARISON WITH THE GOAL

CALCULATION		GOAL
Disabled Veterans	$\frac{\text{Total Amount to DVBE Utilization}}{\text{Total Bid/Offer}} \times 100 = \text{Percent of}$	3% *See DVBE information sections for further information.
	$\text{_____} \times 100 = \text{_____}\%$	

* BASED ON YEAR 1 CONTRACT VALUE @ 2,131,097
 EACH OPTION YEAR AFTER TO BE = 3% TOTAL CONTRACT PRICE .

REQUEST FOR BID (RFB) 5869
DEPARTMENT OF GENERAL SERVICES
SECURITY GUARD SERVICES
SECTION A – DVBE “GOOD FAITH EFFORT” PACKAGE

COUNTY OF SAN DIEGO
(DVBE) “GOOD FAITH EFFORT” PACKAGE
(Due within two (2) days of bid submittal)

The DVBE Cover Sheet is to be attached for the required certified DVBE documentation of “Good Faith Effort” estimated by the County to be between \$500,000 and \$1 million and must be submitted within two business days of bid submittal.

Date: 5/9/2013 Bid/Offer No.: 5869

Project Title: Security Guard Services Project/Activity No. : _____

Bidder/Offeror: Allied Barton

Bidder/Offeror Representative: Scott Wade

Please check off the following to insure you have included them in your documentation:

- Documentation of “Good Faith Effort”

- Attachment of Any Additional Supporting Documentation

**COUNTY OF SAN DIEGO
DOCUMENTATION OF GOOD FAITH EFFORT**

A. List potential DVBEs that the bidder/offeror solicited for participation in this contract along with dates.

Certified DVBE Firm Name & Certification No.	Date & Method of Contact (Mail, Fax, Telephone, etc.)	Responded (Yes/No)
LOCATOR SERVICES DBA 1. ABLE PATROL & GUARD	EMAIL (INCLUDED)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
2. SUPREME SECURITY	EMAIL (INCLUDED)	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
3.		<input type="checkbox"/> Yes <input type="checkbox"/> No
4.		<input type="checkbox"/> Yes <input type="checkbox"/> No
5.		<input type="checkbox"/> Yes <input type="checkbox"/> No
6.		<input type="checkbox"/> Yes <input type="checkbox"/> No
7.		<input type="checkbox"/> Yes <input type="checkbox"/> No
8.		<input type="checkbox"/> Yes <input type="checkbox"/> No
9.		<input type="checkbox"/> Yes <input type="checkbox"/> No
10.		<input type="checkbox"/> Yes <input type="checkbox"/> No
11.		<input type="checkbox"/> Yes <input type="checkbox"/> No
12.		<input type="checkbox"/> Yes <input type="checkbox"/> No
13.		<input type="checkbox"/> Yes <input type="checkbox"/> No
14.		<input type="checkbox"/> Yes <input type="checkbox"/> No
15.		<input type="checkbox"/> Yes <input type="checkbox"/> No

B. DVBE Solicitations

Solicitation Sample:

Bidder/Offeror must attach a sample of the solicitation sent to certified DVBE firms. If phone contact was made, document conversation: date, time, contact person, and business opportunities discussed.

Wade, Scott

Subject: FW: Potential Subcontracting/Partner Opportunity

SUPREME SECURITY

From: Bodden, Michelle
To: supremesecurity@cox.net; wms@waymanswanson.com
Sent: Wednesday, April 24, 2013 10:38 AM
Subject: Potential Subcontracting/Partner Opportunity

Your company has been identified as a potential subcontracting partner for an upcoming RFP Allied Barton seeks to bid with the County of San Diego Health and Human Services Agency. If interested, please provide me with your company's complete legal name, company designator (Inc., LLC, Corp, etc.), principle owner, title, certification type (SBE, WBE, MBE, DVBE, etc.), and complete mailing address. The first step is to have a non-disclosure drafted and fully executed in order to proceed.

If you have any questions, please do not hesitate to contact me.

Best...M,

Michelle Bodden

Director Supplier Diversity | AlliedBarton Security Services
Eight Tower Bridge
161 Washington Street
Conshohocken, PA 19406
484. 351.1924 (phone)
609. 685.3889 (mobile)
484. 351.1925 (fax)

Email: Michelle.Bodden@AlliedBarton.com

Wade, Scott

Subject: FW: Potential Subcontractor/Partner Opportunity

LOCATOR SERVICES DBA/ ABLE PATROL # GUARD

From: Bodden, Michelle
Sent: Wednesday, April 24, 2013 1:14 PM
To: 'GMGAPG@AOL.com'
Subject: Potential Subcontractor/Partner Opportunity

George,

Your company has been identified as a potential subcontracting partner for an upcoming RFP Allied Barton seeks to bid with the County of San Diego Health and Human Services Agency. If interested, please provide me with your company's complete legal name, company designator (Inc., LLC, Corp, etc.), principle owner, title, certification type (MBE, DBE, SBE, etc.), and complete mailing address. The first step is to have a non-disclosure drafted and fully executed in order to proceed.

If you have any questions, please do not hesitate to contact me.

Best...M,

Michelle Bodden

Director Supplier Diversity | AlliedBarton Security Services
Eight Tower Bridge
161 Washington Street
Conshohocken, PA 19406
484. 351.1924 (phone)
609. 685.3889 (mobile)
484. 351.1925 (fax)

Email: Michelle.Bodden@AlliedBarton.com

COUNTY OF SAN DIEGO
DOCUMENTATION OF GOOD FAITH EFFORT

Identification of (1) all DVBEs who submitted bids or quotations prime contractor bid submittal (2) nature of work, supplies or services offered which are not accepted, (3) dollar amounts of the DVBEs bids/offers not accepted, (4) subcontractors and/or suppliers who will be used instead of the DVBEs, (5) dollar amounts of these subcontractors and/or suppliers' bids/offers, and (6) the reason for the bidder/offeror not accepting the DVBE's bid/offer. Use additional sheets if necessary.

Name of DVBE (1)	Nature of Work (2)	DVBE Bids/Offer(\$) (3)	Subcontractor/Supplier to be used (4)	Bid/Offer Amount Accepted (5)	Reason Not Accepted (6)
Locator Services dba/ Able Patrol	Security Services	= ALL RATES ALISEOBARTON PROVIDED	N/A	3% OF CONTRACT VALUE	N/A